CONVENTION AND ENTERTAINMENT FACILITIES

Description and Mission

Effective July 1, 2011, the Convention & Entertainment Facilities Department was consolidated into the Houston Convention Center Hotel Corporation with the resulting organization reconstituted and renamed Houston First Corporation. Through an Interlocal Agreement and Lease Agreement, Houston First Corporation has assumed all of the principal roles and responsibilities of the Department, including the responsibility to manage the Department's facilities and Department-managed facilities. Houston First Corporation also acts as the City's agent for the collection of hotel occupancy taxes, including the portion that is pledged to the City's bonds. However, the Consolidation does not affect the pledge of, or the revenues that constitute, the Pledged Revenues under the Ordinances authorizing the Bonds and Parity Bonds; accordingly, all Pledged Revenues continue to be recorded in CEFD's Revenue Fund in compliance with respective Bond Ordinances.

FISCAL YEAR 2013 BUDGET -

Fund Summary

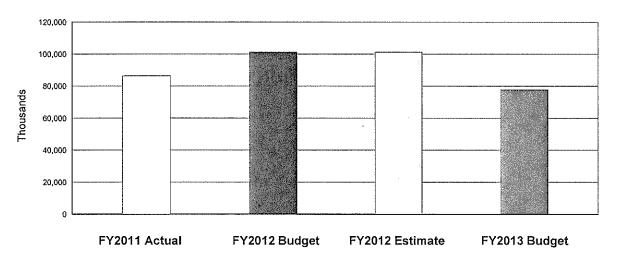
Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

	FY2012 Current Budget	FY2012 Estimate	FY2013 Budget
Beginning Fund Balance	40,373,255	40,373,255	14,475,987
Current Revenues	73,733,049	75,271,534	77,768,029
Total Available Resources	114,106,304	115,644,789	92,244,016
Maintenance and Operations	1,626,631	1,626,631	1,197,017
Debt Service	89,153,950	89,153,950	75,246,133
Other Interfund Transfers	10,388,221	10,388,221	1,380,000
Total Expenditures	101,168,802	101,168,802	77,823,150
Planned Ending Fund Balance	12,937,502	14,475,987	14,420,866
Total Budget	114,106,304	115,644,789	92,244,016



Fund Name Business Are Fund No./Bus	•	FY2011 Actual	FY2012 Current Budget	FY2012 Estimate	FY2013 Budget
	Personnel Services	11,481,378	706,149	706,149	346,704
	Supplies	644,798	0	0	(
	Other Services and Charges	54,425,276	920,482	920,482	850,31
	Equipment	215,150	0	0	I
	Non-Capital Equipment	111,879	0	0	(
Expenditures	Total M & O Expenditures	66,878,481	1,626,631	1,626,631	1,197,01
	Debt Service & Other Uses	19,591,320	99,542,171	99,542,171	76,626,13
	Total Expenditures	86,469,801	101,168,802	101,168,802	77,823,15
Revenues		94,002,044	73,733,049	75,271,534	77,768,02
	Full-Time Equivalents - Civilian	115.5	0.0	0.0	0.6
	Full-Time Equivalents - Classified Full-Time Equivalents - Cadets	0.0 0.0	0.0 0.0	0.0 0.0	0.4 0.4
Staffing	Total	115.5	0.0	0.0	0.0
	Full-Time Equivalents - Overtime	2.1	0.0	0.0	0.0
Significant Budget Changes and Highlights	The adoption of the Interlocal Agreement consolic First Corporation (formerly Houston Convention Convention Convention Convended Revenues and Debt Service Expenditure	Center Hotel Cor	poration) effective Ju		





FISCAL YEAR 2013 BUDGET -

Division Mission and Performance Measures

Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

Fund No./Bus Area No. : 8601 / 4200

Name: George R Brown Convention Center -- 420001

Mission: To serve as an economic generator for the City by providing a world class destination for conventions and other meetings.

Effective July 1, 2011, the Convention and Entertainment Facilities Department was consolidated into the Houston First Corporation.

Goal: 1. Achieve 100% customer satisfaction rating from clients of the facility

2. Maintain a safe, enjoyable and healthy environment for users of the facility.

3. To maximize the booking of available hotel rooms at surrounding hotels to assist in the sales efforts related to the George R. Brown Convention Center (GRBCC).

FY2011 Actual	FY2012 Estimate	FY2013 Budget
95.05	N/A	N/A
2,946	N/A	N/A
335,688	N/A	N/A
	95.05 2,946	95.05 N/A 2,946 N/A

Name: Theater District Facilities -- 420002

Mission: To promote and strengthen the cultural fabric of Houston by maintaining first class venues for arts groups. To provide secure and efficient parking facilities for downtown workers and customers of the entertainment venues.

Effective July 1, 2011, the Convention and Entertainment Facilities Department was consolidated into the Houston First Corporation.

Goal: 1. Book events in major venues equal to 825 event days.

2. Achieve 100% in customer satisfaction ratings.

3. Maintain Theater District Garage contract parking use at 104% of capacity (3,296 spaces).

Performance Measures	FY2011 Actual	FY2012 Estimate	FY2013 Budget
Customer Survey - Wortham	94.24%	N/A	N/A
Customer Survey-Jones Hall	98.25%	N/A	N/A
Average Contract Parkers	3,191	N/A	N/A
Occup. Days - Wortham	567	N/A	N/A
Occup. Days - Jones Hall	240	N/A	N/A

Name: Bayou Place -- 420004

Mission: Serve as the City's landlord representative for these entertainment-related properties.

Effective July 1, 2011, the Convention and Entertainment Facilities Department was consolidated into the Houston First Corporation.

Goal: Ensure maximum rental revenue and compatible usage of the facility to complement downtown entertainment venues (Bayou Place, Toyota Center and Aquarium Restaurant Complex).

Performance Measures	FY2011 Actual	FY2012 Estimate	FY2013 Budget
Rental Revenue	560,201	N/A	N/A
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FISCAL YEAR 2013 BUDGET-

Division Mission and Performance Measures

Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

Fund No./Bus Area No. : 8601 / 4200

Name: Administration Costs -- 420005

Mission: To supervise the management of departmental assets and provide support services and guidance for departmental front-line staff.

Effective July 1, 2011, the Convention and Entertainment Facilities Department was consolidated into the Houston First Corporation.

Goal: 1. Maintain and continually refine current year capital plan and financial forecast.

- 2. Maintain all labor contracts with no lapse in coverage during the renewal period.
- 3. To maintain comprehensive accountability reporting of all departmental functions.

Performance Measures	FY2011 Actual	FY2012 Estimate	FY2013 Budget
Review of monthly Accountability	100%	N/A	N/A
Report w/ Executive Staff Update current year Capital	100%	N/A	N/A
Projects monthly No lapse in continued coverage	100%	N/A	N/A

Name: Regional Tourism Center -- 420007

Mission:

To generate significant economic benefits to Houston, to the Region and to Texas, create Houston's real gateway to the Texas Independence Trail, promote historical and archeological sites and offer entertainment and educational opportunities for visitors.

Effective July 1, 2011, the Convention and Entertainment Facilities Department was consolidated into the Houston First Corporation.

Goal: To make every visitor aware of the unique and vast history of our city, region and state as a place of unique opportunity, excitement and mystery.

Performance Measures	FY2011 Actual	FY2012 Estimate	FY2013 Budget
N/A	N/A	N/A	N/A

Division Summary

Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

Division	FY20	11 Actual	FY20	12 Estimate	FY201	3 Budget
Description	FTEs	Cost \$	FTEs	Cost \$	FTEs	Cost \$
George R Brown Convention Center 420001 A multi-pupose facility that hosts national conventions, trade shows, consumer shows, corporate meetings and religious meetings.	31.6	35,537,210	0.0	20,347,316	0.0	22,246,143
Theater District Facilities The Theater District is home of the Houston Symphony, Society for the Performing Arts, Stages Repertory Theater, Houston Grand Opera, Houston Ballet and Miller Outdoor Theater as well as several downtown parks, the Theater District Parking Garage, and the City surface Lots C and H.	42.2	19,275,674	0.0	587,129	0.0	107,716
Bayou Place Bayou Place is a renovated entertainment complex that is home of the Angelica and Verizon Wireless Theaters and various restaurants. The Downtown Aquarium is a six-acre public venue under a joint venture agreement between the City and Landry's Inc.	0.0	57,739	0.0	0	0.0	0
Administration Costs 420005 Provide policies, programs and direction to all personnel associated with sales, marketing and maintenance facilities.	41.7	30,677,678	0.0	80,234,357	0.0	55,469,291
Regional Tourism Center 420007 Located near the George R. Brown Convention Center, it will provide out-of-town visitors with infomation on local historic sites, entertainment venues, dining options and shopping opportunities.	0.0	921,500	0.0	0	0.0	0
Total	115.5	86,469,801	0.0	101,168,802	0.0	77,823,150

Business Area Revenue Summary

Fund Name

C&E - Facility Operating Fund Convention & Entertainment

Business Area Name

Fund No./Bus Area No. :

8601 / 4200

Commit Item Description	FY2012 Current Budget	FY2012 Estimate	FY2013 Budget
4200010001 C&E-AdminGRBConvCntr			
431020 Contributions from Others	984,000	0	0
432020 Interest Apportionment Transfer In	0	706,618	420,000
434505 Prior Year Expenditure Recovery	0	26,467	, 0
434510 Prior Year Revenue	0	3,381	0
443190 Retail Concessions	0	63	0
445040 Cultural/Convention Facility Rental	0	(179,750)	0
448010 Custom Services Fees	0	(500)	0
Total C&E-AdminGRBConvCntr	984,000	556,279	420,000
4200020002 Jesse H. Jones Hall	55-1,555	000,210	420,000
434505 Prior Year Expenditure Recovery	0	28	0
452030 Miscellaneous Revenue	0	17	0
Total Jesse H. Jones Hall	0	45	0
4200020004 Theater District Parks	J		·
434505 Prior Year Expenditure Recovery	0	114	0
4200020005 Gus S. Wortham Theater			
434505 Prior Year Expenditure Recovery	0	170	0
452030 Miscellaneous Revenue	0	38	0
Total Gus S. Wortham Theater	0	208	
4200020006 Miller Outdoor Theater	-		•
443190 Retail Concessions	0	15	0
4200020008 Theater District Parking			
447020 Garage Parking Revenue	8,067,614	8,263,285	8,035,319
447030 Surface Parking Revenue	506,768	376,252	372,002
Total Theater District Parking	8,574,382	8,639,537	8,407,321
4200040001 Bayou Place-Downtown Aquarium		. ,	• •
434505 Prior Year Expenditure Recovery	0	1,271	0
4200050001 General Administration			
426420 Building Space Rental Fees	1,380,000	1,380,000	1,380,000
429095 Medicare Part D Distribution	0	6,696	0
434505 Prior Year Expenditure Recovery	0	3,140	0
449110 Hotel Occupancy Tax	61,000,000	63,300,000	66,275,000
449510 Delinquent Hotel Occupancy Tax	1,220,000	1,220,000	994,125
452030 Miscellaneous Revenue	574,667	164,229	291,583
Total General Administration	64,174,667	66,074,065	68,940,708
Total Convention & Entertainment	73,733,049	75,271,534	77,768,029

Business Area Expenditure Summary

Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

Commi	t Description	FY2011 Actual	FY2012 Current Budget	FY2012 Estimate	FY2013 Budget
500010	Salary Base Pay - Civilian	7,295,464	0	0	0
500030	Salary Part Time - Civilian	141,496	0	0	0
500060	Overtime - Civilian	137,420	0	0	0
500090	Premium Pay - Civilian	3,854	0	0	0
500110	Bilingual Pay - Civilian	16,263	0	0	0
500250	HOPE Union Business Usage	395	0	0	0
501050	Employee Awards	779	0	0	0
501070	Pension - Civilian	1,128,169	0	0	0
501120	Termination Pay - Civilian	45,053	706,149	706,149	346,704
501160	Vehicle Allowance - Civilian	12,649	0	0	0
502010	FICA - Civilian	541,063	0	0	0
503010	Health Ins-Act Civilian	761,988	0	0	0
503015	Basic Life Insurance - Active Civilian	4,151	0	0	0
503050	Health/Life Insurance - Retiree Civilian	824,989	0	0	0
503090	Workers Compensation-Civilian-Admin	18,392	0	0	0
503100	Workers Compensation-Civilian-Claim	92	0	0	0
504010	Pension - GASB 27 Pension Accrual	533,165	0	0	0
504030	Unemployment Claims - Administration	15,996	0	0	0
Total	Personnel Services	11,481,378	706,149	706,149	346,704
511010	Chemical Gases & Special Fluids	16	0	0	0
511015	Cleaning & Sanitary Supplies	285,200	0	0	0
511020	Construction Materials	15,122	0	0	0
511025	Electrical Hardware & Parts	52,580	0	0	0
511030	Mechanical Hardware & Parts	2,454	0	0	0
511040	Audiovisual Supplies	40,580	0	0	0
511045	Computer Supplies	38,182	0	0	0
511050	Paper & Printing Supplies	1,146	0	0	0
511055	Publications & Printed Materials	3,449	0	0	0
511060	Postage	3,954	0	0	0
511070	Miscellaneous Office Supplies	46,544	0	0	0
511090	Medical & Surgical Supplies	4,222	0	0	0
511110	Fuel	23,620	0	0	0
511115	Vehicle Repair & Maintenance Supplies	8,870	0	0	0
511120	Clothing	4,310	0	0	0
511125	Food Supplies	3,098	0	0	0
511135	Recreational Supplies	120	0	0	0
511145	Small Tools & Minor Equipment	11,140	0	0	0
511150	Miscellaneous Parts & Supplies	100,191	0	0	0
Total	Supplies	644,798	0	0	0
520100	Temporary Personnel Services	125,957	0	0	0
	Janitorial Services	3,002,567	0	0	0
	Security Services	3,896,290	Ŏ	0	0
	Accounting & Auditing Services	1,496	ŏ	Ö	0
	Architectural Services	207,143	Ö	Ö	0
	Medical Dental & Laboratory Services	722	0	0	0
	Management Consulting Services	290,690	67,961	67,961	16,875
	Real Estate Services	70,000	07,901	07,901	16,675
	Banking Services	396,178	794,157	794,157	797,000
	Miscellaneous Support Services	26,968	7 94, 137	194,137	131,000 A
	Refuse Disposal	53,796	0	0	0
	Computer Equipment/Software Maintenance	66,593	0	0	0
	Communications Equipment Services	1,495	0	0	0
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Business Area Expenditure Summary

Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

Commit Item	: Description	FY2011 Actual	FY2012 Current Budget	FY2012 Estimate	FY2013 Budget
520121	IT Application Svcs	12,480	0	0	0
520123	Vehicle & Motor Equipment Services	15,667	0	0	0
520124	Other Equipment Services	87,623	0	0	0
520126	Construction Site Work Services	764,109	18,754	18,754	0
520127	Structural Construction Work Services	700,930	0	0	0
520132	Contracts/Sponsorships	2,683,063	0	0	0
520137	C&E Parking Contract Svcs	2,130,835	0	0	0
	Engineering Services	63,264	0	0	0
520143	Credit/Bank Card Services	27,173	0	0	0
520160	CIP-Software	45,326	0	0	0
520510	Mail/Delivery Services	6,422	0	0	0
520515	Print Shop Services	2,357	0	0	0
520520	Printing & Reproduction Services	15,599	0	0	0
520605	Advertising Services	13,153,425	0	0	0
520705	Insurance Fees	1,108,186	0	0	0
520715	Arbitrage Expenses	35,239	7,500	7,500	7,500
	Tax Refunds	317,864	0	0	0
520755	Contingency	91,264	0	0	0
	Contributions	11,037,271	0	0	0
520765	Membership & Professional Fees	7,030	0	0	0
	Education & Training	19,156	0	0	0
	Travel - Training Related	12,386	0	0	0
	Travel - Non-Training Related	2,726	0	Ó	0
	Indirect Cost Recovery Payment	397,248	0	0	0
	Building Maintenance Services	5,632,158	0	Ō	0
	Sewer Services	264,818	0	Ŏ	0
	Land and Grounds Maintenance	424,610	Ō	0	Ō
	Water Services	418,325	Ō	Ō	0
	Electricity	5,024,463	Õ	ő	Ö
	Natural Gas	188,516	0	0	0
	Electricity Fran Fee Exp	116,327	Ö	0	0
	Data Services	13,117	Ö	Õ	Ö
	Voice Services	358,354	Ō	Ö	Ö
	Voice Equipment	954	0	0	0
	Voice Labor	50	Ö	Ö	0
	GIS Revolving Fund Services	3,921	ő	Ö	0
	Vehicle/Equipment Rental/Lease	4,379	0	ő	o O
	Office Equipment Rental	68,859	Ő	Ö	0
	Other Rental	6,300	Õ	Ö	0
	Legal Services	210,952	0	ő	0
	Metro Commuter Passes	10,017	0	Ö	0
	Freight Charges	576	0	0	0
	Miscellaneous Other Services & Charges	139,327	22,110	22,110	23,188
	Claims & Judgments	1,515	0	0	_
	Interfund Electrical Maintenance	14,420	0	0	0
	Interfund Payroll Services	71,037	0	0	
	Interfund HR Client Services	40,008	0	0	0
	Interfund Engineering Services	133,001	0	0	
	Interfund Engineering Services Interfund Fire Protection Service		0	0	0
		15,411	0		0
	Interfund Billing & Collection Service Other Interfund Services	224,875 95	0	0 0	0
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	Issuance Expense Cost-Commercial Paper Other Services and Charges	162,353	10,000	10,000	5,750
Total	Other Services and Charges	54,425,276	920,482	920,482	850,313

- FISCAL YEAR 2013 BUDGET -

Business Area Expenditure Summary

Fund Name : C&E - Facility Operating Fund Business Area Name : Convention & Entertainment

Commit Item Description	FY2011 Actual	FY2012 Current Budget	FY2012 Estimate	FY2013 Budget
560120 Capital Exp-Building and Bldg Improvement	17,641	0	0	0
560210 Furniture Fixtures and Equipment	139,920	0	0	0
560220 Vehicles	7,259	0	0	0
560230 Computer HW and Developed SW	50,330	0	0	0
Total Equipment	215,150	0	0	0
551015 Non-Capital Computer Equipment	13,680	0	0	0
551020 Non-Capital Communication Equipment	33,536	0	0	0
551030 Non-Capital Machinery & Equipment	49,980	0	0	0
551040 Non-Capital Other	14,683	0	0	0
Total Non-Capital Equipment	111,879	0	0	0
531085 Other Interest	102,979	110,000	110,000	122,550
531135 Interfund Transfers	1,320,500	0	0	0
531140 Transfers for Principal	12,735,833	12,341,667	12,341,667	16,085,000
531145 Transfers for Interest	4,792,098	4,422,411	4,422,411	5,104,137
532005 Transfers to General Fund	508,176	10,388,221	10,388,221	1,380,000
532025 Transfers to Special Revenues	131,734	0	0	0
532030 Transfers to Trans Debt Service	0	2,312,092	2,312,092	0
532040 Transfers to Component Unit	0	69,967,780	69,967,780	53,934,446
Total Debt Service and Other Uses	19,591,320	99,542,171	99,542,171	76,626,133
Grand Total Expenditures	86,469,801	101,168,802	101,168,802	77,823,150